

# GRAIN TRANSPORTATION REPORT

Agricultural Marketing Service United States Department of Agriculture

June 22, 1998

**USDA Report Shows Shift In Modes Of Transportation For Grain**. According to a recently released U.S. Department of Agriculture report, grain movements are up significantly, and trucks have replaced railroads as the major mode of transport for grain. Dr. Enrique E. Figueroa, administrator of USDA's Agricultural Marketing Service, said that the report, *Transportation of U.S. Grains: A Modal Share Analysis, 1978-95*, "provides vital information about changes in the competitiveness and relative efficiencies between transportation modes." According to the report, substantial shifts in modal shares of total grain movements developed during 1978-95, particularly between the truck and rail modes. During the 1991-95 period, truck share averaged 41 percent, rail 39 percent, and barge 20 percent. A modal share represents the percent of total volume moved by a particular mode. The report, which updates a 1992 publication, analyzed corn, wheat, soybeans, sorghum, barley, and rye and oats and estimated grain tonnages moved by rail, barge, and truck. Results from the report provide a framework to assess public policies that affect the development and success of the Nation's agricultural transportation infrastructure.

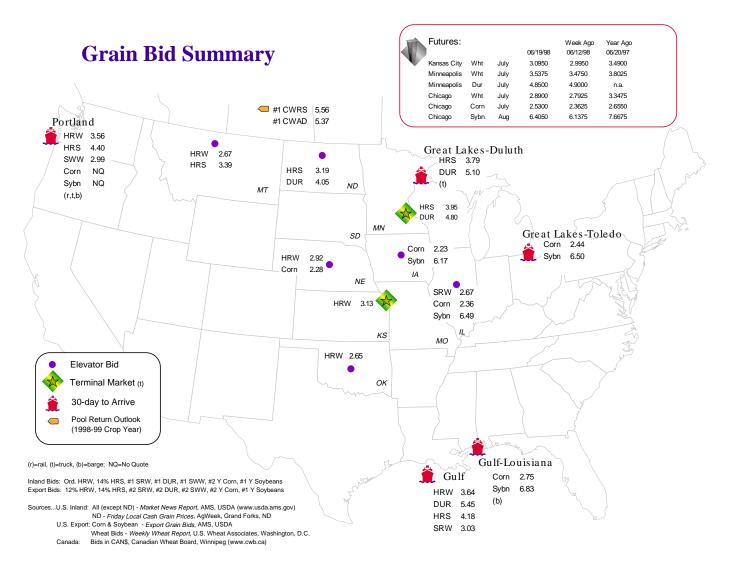
Copies of the report may be obtained by contacting Transportation and Marketing, Agricultural Marketing Service, USDA, Room 1207-S, P.O. Box 96456, Washington, D.C. 20090-6456; telephone (202) 690-1303. An electronic version of this document can be obtained via the World Wide Web at http://www.ams.usda.gov/tmd/tmdmta.htm.

**USDA Will Host National Summit On Agricultural Transportation**. On July 27-28, 1998, the USDA will host a national summit on agricultural transportation. The summit, *Agricultural Transportation Challenges for the 21<sup>st</sup> Century*, will be held at the Kansas City Airport Marriott in Kansas City, Missouri. Secretary of Agriculture, Dan Glickman, and Secretary of Transportation, Rodney Sla ter, as well as members of Congress and the Surface Transportation Board, are expected to attend. Other featured guests will include S tate and local officials; representatives from State departments of transportation; and experts on agriculture, transportation, and rural issues from industry, universities, research organizations, and the public sector. The first day of the summit will cover future trends in agriculture and transportation and how those trends will shape agriculture's need for transportation services, as well as the availability of transportation services for U.S. agriculture. The second day will focus on the current grain logistics situation. A fee of \$40 is required to cover the cost of a luncheon and continental breakfast, along with conference materials to be distributed at the summit. For the most current information, a registration form, and a tentative agenda, check the AMS summit web site at http://www.ams.usda.gov/tmd/summit.

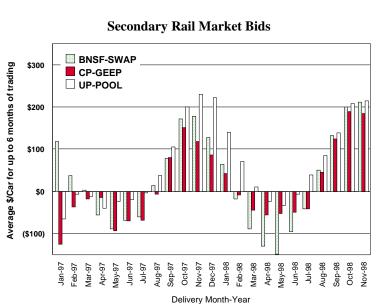
The Grain Storage Squeeze Is On! High volumes of wheat are growing across central and western Kansas as grain elevators run out of storage space and begin dumping grain onto the ground. The speed of the harvest is pushing the State's grain storage and transportation system beyond its limits. As the harvest progresses, the June 8 explosion of the DeBruce Grain elevator in Haysville is becoming an increasingly large factor. In addition to the human tradegy (six dead, one missing and presumed dead, and 10 injured), the bla st disabled the State's largest grain elevator just as harvest was beginning. DeBruce was a key shipping stopover for the region south and southwest of Wichita. It was also the quickest delivery and turnaround point for grain trucks south and west of town and the only point at which the Central Kansas Railway could deliver a train and get its railcars back the next day. Now, when trucks arrive, they come at a higher price. "Truck rates from Isabel into Wichita have jumped from 15 to 25 cents a bushel (or \$90 per truckload)," says Charles Swayze, manager of the Farmers Co-op Equity Co. at Isabel, in northwest Barber County, KS. In addition, compounding transportation problem is the low price of wheat. A few farmers are not willing to sell at the current price, preferring to wait for a better price o ver the next few weeks or months, thereby adding to the storage problem. (AP)

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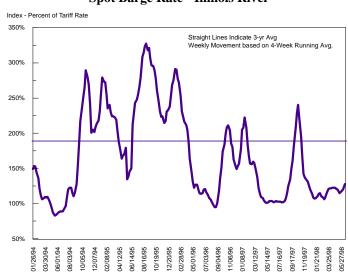
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#### **Spot Barge Rate - Illinois River**



See the Grain Trax page at www.ugpti.org for more graphs of rail premiums.



Rail Car 'Auction' Offe	rings			
Delivery for:	Αι	1g-98	0	ct-98
	Offered	% Sold	Offered	% Sold
BNSF-COT	6,784	51%	6,508	27%
UP-GCAS	5,400	72%	5,400	0%
Source: Transportation & Marketing	g/AMS/USDA; www	w.bnsf.com; www.u	ıprr.com	

Secondary R Average Premium			Last Week	
		Delivery	y Period	
	Jul-98	Aug-98	Sep-98	Oct-98
BNSF-COT	\$(4)	\$28	\$108	\$153
CP-GEEP	\$(24)	\$52	\$102	\$170
UP-Pool	\$38	\$72	\$125	\$103

Source: T&M/AMS/USDA. Data from Atwood/ConAgra., Harvest States Co-op, James B. Joiner Co., Tradewest Brokerage Co.;

GF=Guaranteed Freight, GEEP=Guaranteed Eqpt. Exchange, Pool=Guaranteed Pool

note... bids listed are market INDICATORS only & are NOT guaranteed prices, missing value=No Bid Quoted

Railroad Car 'Auction' Results Average Premium/Discount to Tariff, \$/Car - Last Auction						
Delivery for:	Aug-98	Oct-98	Nov-98			
COT/N. Grain	\$36	\$174	\$169			
COT/S. Grain	\$71	\$238	\$231			
GCAS/Region 2	\$15	no offer	no offer			
GCAS/Region 4	\$26	no offer	no offer			

Source: T&M/AMS USDA. Data from <a href="www.bnsf.com">www.uprr.com</a>, (COT=Certificate of Transportation; GCAS=Grain Car Allocation System)

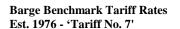
## **Southbound Barge Freight Nominal Values\***

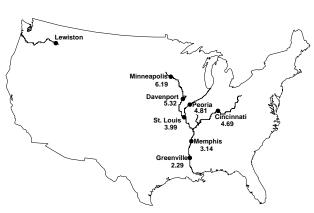
Index=Percent of Tariff, Based on 1976 Tariff Benchmark Rate

Week ended	River/Region	Contract Period	Rate
6/19/98	Upper Miss.	twk	180-185
		July	180
		August	195
	Mid Miss.	twk	150-175
		July	155
		August	165
	Illinois River	twk	150-170
		July	147.5
	St. Louis	twk	120-125
	Ohio River	twk	100-105
	Lower Miss.	twk	105-125

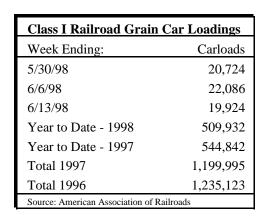
<sup>\*</sup>Summary Of Daily Barge Trades Reported To St. Louis Merchants Exchange.

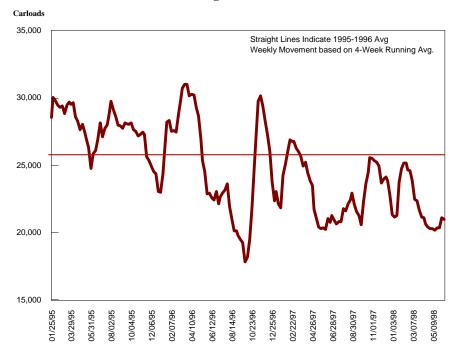
twk=this week nwk=next week **Southbound Barge Freight Spot Rates** 6/17/98 6/10/98 July '98 Sept'98 Twin Cities 220 188 168 183 157 Mid-Mississippi 145 195 156 Illinois River 148 130 148 183 St. Louis-Cairo 120 105 120 160 Lower Ohio 108 100 120 180 Cairo-Memphis 108 98 110 158 Source: Transportation & Marketing /AMS/USDA nq- no quote





#### **Grain Car Loadings for Class I Railroads**





### Class I Rail Carrier Grain Car Bulletin

Carloads West **Canada East** Conrail **CSXT** IC NS BNSF KCS UP CN CP 06/13/98 673 2,192 1,751 2,159 6,217 452 6,480 1,639 3,781 1,097 This Week Last Year 552 1,888 2,237 6,812 4,028 6,507 765 5,786 1998 YTD 15,695 56,003 32,961 58,866 185,965 14,980 145,462 57,265 94,964 1997 YTD 11,731 37,215 16,075 69,558 54,937 56,356 181,528 183,179 106,315 1996 Total 129,714 31,733 111,509 48,695 131,568 432,687 30,009 439,865 181,387 34,393 37,851 139,043 410,274 447,786 1995 Total 133,755 61,612

Source: American Association of Railroads

### **Tariff Rail Rates for Unit Train Shipments**

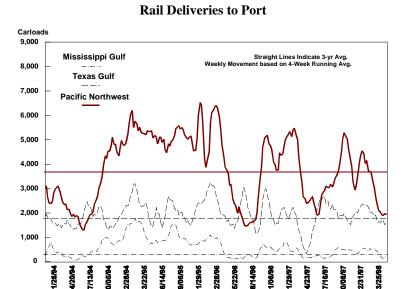
May 1998

Date	Tariff	a		<b>5</b>	Rate	Rate Per	Rate/Per
Effective	Item	Commodity	Origin	Destination	Per Car	MT	Bushel*
05/01/98	45560	Wheat	Minneapolis, MN	Houston, TX	\$2,050	\$18.60	\$0.62
05/01/98	43521	Wheat	Minneapolis, MN	Portland, OR	\$4,027	\$36.54	\$1.21
05/01/98	46540	Wheat	Kansas City, MO	Houston, TX	\$1,450	\$13.16	\$0.44
05/01/98	43586	Wheat	Kansas City, MO	Portland, OR	\$3,812	\$34.59	\$1.14
05/01/98	43581	Wheat	Omaha, NE	Portland, OR	\$3,505	\$31.81	\$1.05
05/01/98	31040	Corn	Minneapolis, MN	Portland, OR	\$2,865	\$22.87	\$0.80
05/01/98	33111	Corn	Kansas City, MO	Houston, TX	\$1,600	\$12.77	\$0.45
05/01/98	31035	Corn	Kansas City, MO	Portland, OR	\$2,600	\$20.75	\$0.73
05/01/98	31040	Corn	Omaha, NE	Portland, OR	\$2,485	\$19.83	\$0.70
05/01/98	61180	Soybean	Minneapolis, MN	Portland, OR	\$3,080	\$27.95	\$0.92
05/01/98	61180	Soybean	Omaha, NE	Portland, OR	\$2,780	\$25.23	\$0.83

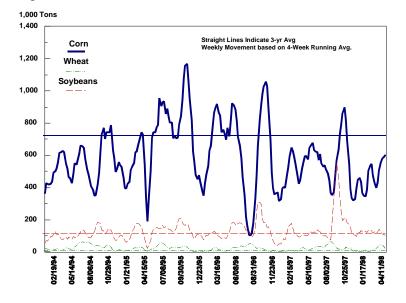
Source: www.bnsf.com

Approximate load per car = 100 tons: Corn 56 lbs/bu, Wheat & Soybeans 60 lbs/bu

Rail Delive Carloads	ries to Por	t		
	Mississippi Gulf	Texas Gulf	Pacific Northwest	Atlantic & East Gulf
Week Endi	ng:			
05/27/98	209	1,271	1,737	7
06/03/98	273	1,417	2,257	10
06/10/98	67	1,924	1,738	145
YTD 1998	8,826	44,518	70,659	5,914
YTD 1997	10,123	34,140	96,900	3,042
Total 1997	20,152	93,265	195,953	9,147
Total 1996	25,899	113,804	199,709	11,304
Source: Transp	ortation & M	Iarketing/A	MS/USDA	



### Barge Movements - Locks 27



Barge Grain Moves for week ending 06/13/98				
	Corn	<b>Wht</b>	Sybn 0 Tons	Total
Mississippi River		1,00	o rons	
Rock Island, IL (L15)	371	9	77	459
Winfield, MO (L25)	422	12	100	534
Alton, IL (L26)	609	6	95	712
Granite City, IL (L27)	568	6	118	694
Illinois River (L8)	178	0	6	184
Ohio (L52)	15	7	0	60
Arkansas (L1)	0	12	4	17
1998 YTD	11,504	787	3,612	17,514
1997 YTD	12,495	622	3,257	18,186
Total 1997	29,685	2,689	9,584	45,315
Total 1996	34,210	2,348	8,297	48,963

Miss YTD: Calendar year totals include Miss/27,

Ohio/52 and Ark/1.

Source: U.S. Army Corp of Engineers

**U.S. Export Balances\*** (1,000 Metric Tons)

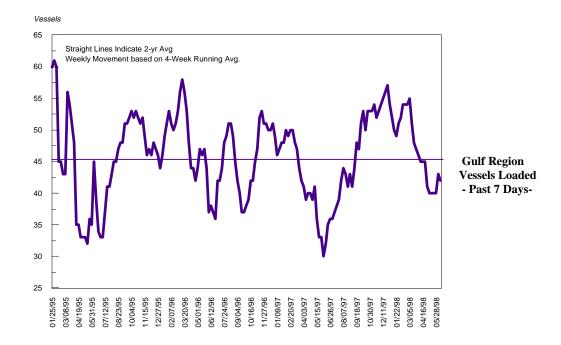
				Wheat			Corn	Soybean	<u>Total</u>
	HRW	SRW	HRS	SWW	DUR	All			
<u>Unshipped Exports-Crop Year</u>									
06/11/98	1,668	303	1,053	646	217	3,887	6,819	1,816	12,522
This Week Year Ago	1,836	886	839	510	386	4,457	8,940	4,442	17,839
Cumulative Exports-Crop Year									
97/98 YTD	186	36	159	66	0	447	28,294	22,599	51,340
96/97 YTD	215	16	286	144	21	682	36,480	22,279	59,441
95/96 Total	9,867	6,792	8,918	6,443	897	32,917	55,769	23,550	112,236
94/95 Total	10,157	5,453	7,686	5,837	893	30,026	54,742	23,410	108,178

 $Source: Foreign\ Agricultural\ Service \qquad YTD-Year-to-Date\ (fas.usda.gov) \qquad Crop\ Year:\ Wheat=5/31-6/01,\ Corn\ \&\ Soybeans=9/01-8/31$ 

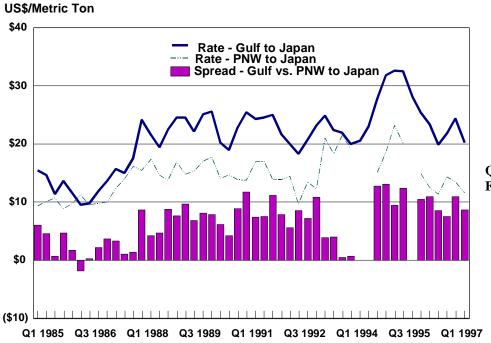
Select U.S. Por	t Regions	- Grain	Inspections	s for Expo	<b>rt</b> - 1,000	) Metric Ton	S			
	Pacific Region			<u>N</u>	Mississippi Gulf			Texas Gulf		
	Wheat	Corn	Soybean	Wheat	Corn	Soybean	Wheat	Corn	Soybean	
06/18/98	158	67	0	57	639	79	169	7	0	
1998 YTD **	4,489	3,117	399	2,428	12,356	7,346	2,845	185	580	
1997 YTD **	5,564	5,579	903	1,753	13,872	8,535	1,197	942	422	
% of Last Year	81%	56%	44%	139%	89%	86%	238%	20%	137%	
1997 Total	11,156	9,728	1,764	6,349	28,183	18,658	5,106	1,001	1,014	

Source: Federal Grain Inspection Service \*Year Ago-This Week a Year Ago \*\* YTD-Year-to-Date

Select Canadian Ports - 1,000 Metric Tons, Crop Year	Export	Inspection	ns
	Wheat	<u>Durum</u>	<u>Barley</u>
Week Ended: 06/18/98			
Vancouver	5,901	1,140	962
Prince Rupert	3,618	31	392
Prairie Direct	986	348	415
Thunder Bay	525	301	302
St. Lawrence	3,328	1,967	7
1997 YTD Exports	14,358	3,787	2,078
1996 YTD Exports	12,371	3,395	3,058
% of Last Year	116%	112%	68%
Souce: Canadian Grains Commission YTD-Year-to-Date Crop Year	•	This Week a Ye	ar Ago **



		Gulf		Pacif	Pacific Northwest			Vancouver, B.C.		
	<u>In Port</u>	Loaded <u>7-Days</u>	Due Next 10-Days	In Port	Loaded 7-Days	Due Next 10-Days	<u>In Port</u>	Loaded <u>7-Days</u>	Due Next 10-Days	
06/11/98	26	38	50	7			3	6	1	
06/18/98	23	49	56	7			5	3	5	
1997 Range	(1152)	(2561)	(3189)							
1996 Range	(1746)	(3861)	(2788)							
1997 Avg	37	46	62							
1996 Avg	31	45	60							
1995 Avg	31	46	61							



Quarterly Ocean Freight Rates

	1998	1997	%		1998	1997	%
	1 <sup>st</sup> Qtr	1 <sup>st</sup> Qtr	<u>Change</u>		1 <sup>st</sup> Qtr	1 <sup>st</sup> Qtr	Change
Gulf to				Pacific NW to			
Japan	\$18.24	\$25.29	-28%	Japan	\$10.08	\$15.08	-33%
Mexico	\$12.15	\$17.99	-32%	Red Sea/ Arabian Sea		\$20.17	
Venezuela	\$11.13	\$16.73	-33%				
N. Europe	\$9.85	\$12.60	-22%				
N. Africa	\$14.65	\$18.84	-22%	Argentina to			
				N. Europe	\$12.32	\$17.98	-31%
				Japan	\$20.93	\$33.64	-38%

Ocean Freight Rates					
Export Region	Import Region	Grain	Month	Volume Loaded (Tons)	Freight Rate (\$/Ton)
Gulf	Lisbon/Hamburg	Heavy Grains	July	58,000	\$8.40
Gulf	Algeria	Wheat	June	25,000	\$16.50
Gulf	Casablanca (Morocco)	Heavy Grains	June	30,000	\$12.25
Gulf	Indonesia	Heavy Grains	June	35,000	\$19.00
Gulf	Kosichang	Heavy Grains	June	45,000	\$14.00
Gulf	Taiwan	Heavy Grains	June/July	30,000	\$19.00
Gulf	So. Korea	Heavy Grains	June/July	42,000-54,000	\$13.50-14.50
Gulf	Japan	Heavy Grains	June/July	33,700-54,000	\$14.70-16.50
River Plate & BBlanca	Japan	Heavy Grains	June	52,000	\$17.00
Ilichevsk (Ukraine)	So. Korea	Wheat	June	55,000	\$13.50
Source: Maritime Research Inc.					